

**CURRICULUM VITAE
EU FORMAT**



PERSONAL INFORMATION

Name	CROSETTO Mattia
Company	HAL9000Limited – Brussels
Address	46, Boulevard de la Cambre 46 – B1000 Brussels (B)
Profile	Economist, specialised in International economy
Nationality	Italian

QUALIFICATIONS

- Dates (from – to)
- Employer’s name & address
- Type of business or sector
- Occupation or position held

- Main activities and responsibilities

From firm creation in 2000 as Funding partner
HAL9000Limited – SDG Corporate, 41 Chalton St., London NW1 1JD, UK
Public affairs and special finance consultancy
Director General

Public affairs and international relation expert.
Institutional representation to the EU of public and private entities.
Advisor for Regional development and Internal market functioning.
Territorial branding and strategic communication expert.
Public sector: Structural Funds programming and control, PHARE, TACIS, MEDA, EBRD and World Bank project management; EC sector aid programs; Structural Adjustment; Public expenditure reviews.
Private sector: Project financing; feasibility studies; strategy formulation.
Industry, infrastructure & commerce development.
Both: Economic and financial analysis; project impact evaluations; market researches; research and development projects; international joint-venture management; training courses.
Public procurement common and national rules; tendering documents and procedures; free movements of goods, capitals and services; industrial standards and specifications, patents and licenses; state aid measures and free competition.

Special 2004-2008

Zlin Region (from 04) – Olomouc Region (from 06) in Brussels – Director
Institutional representation of the Zlin and Olomouc Regions to the European Union. Relations with the European Commission, European Parliament, European Committee of the Regions.
Technical Assistance for investment projects (approved for financing):
- 7FP-RIS Zlin
- SAVE Zlin
- I WIN, Equal Initiative
- SERN Network project
Technical assistance for local public entities (university and municipalities).
Juridical assistance in State Aids for local private entities.
Organisation of missions and promotion events.
Open Days 2005>08 – Institutional organisation.

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1997 – 1999

European Commission – 200 rue de la Loi, B1049 Brussels, Belgium
European Institution

Economic Advisor at the EU Delegation in Abidjan (Cote d’Ivoire)

Officer responsible for regional integration and private sector development
Contribution to institutional framework reform process for the creation of the Common market in West Africa (UEMOA); advising on governance systems in privatisation programs and institutional reforms; macroeconomic and financial analysis; public expenditure review; definition of the EU strategy for the transport sector development; cost/benefit analysis; developing project impact analysis; definition of foreign investment support measures; custom duties and trades rules.

Member of the joint team EC, the World Bank and IFC for West Africa.

1994 – 1996

Ferrovie dello Stato Representative Office to the EU

176 Av. Louise, B1050 Brussels, Belgium

Italian Railway Company

Economic Advisor responsible for economic and legal advice in the Internal Market of the transport sector in EU, Mediterranean and Eastern Europe

Institutional representation of FS Spa to the EU.

Economic and financial advisor for the adoption of EC Directives 91/440, 95/18 and 95/19 concerning the Internal Market of transport and railway sectors and providers.

Economic and financial advisor for the Structural Funds Multiregional Transport Programme Italy 1994-99: 14 projects for €701 million; EC-EIB co-financing for Italy High-Speed Infrastructure Programme (TAV Spa).

Assistance in the transposition of EU rules into national laws; free movement of services and service company law; assistance in public procurements procedures for the transport materials and services.

Country reports and missions to Third countries; feasibility studies; international project management (Meda; Phare & Tacis Programs); training programs with ISFORT - Italian Institute for Training in the Transport sector; tendering project management.

Membership to the working group for the EU funded research program about the Information Society applications in the transport sector.

Membership to the G24 Transport Working Group.

1993 – 1994

European Commission – 200 rue de la Loi, B1049 Brussels, Belgium
European Institution

Temporary officer at the Directorate General for Internal Market

Economic and legal analysis of the opening up of Internal Market public procurement system to Central and Eastern Europe Countries.

Definition of support services to local private firms, notably SMEs.

Dossiers of infringements to the EU public procurement Directives.

Institution building. Training and information campaigns.

Membership to the joint EU-Peco’s working group on public procurement.

1991 – 1992

FIAT Auto Spa – Branch distribution North East

Automotive industry

Assistant to the Regional branch Director

Duties included : assistance to the Regional branch Director for market analysis, control and reporting systems.

EDUCATION AND TRAINING

- Dates (from – to)
 - Name and type of organization
 - Principal subjects
 - Qualification awarded
 - Level in local classification
-
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 - Name and type of organization
 - Principal subjects
-
- Qualification awarded
 - Level in local classification

September 1995 - September 1996

Université Catholique de Louvain – Louvain-la-Neuve, Belgium

International economy, Development policies, Public and special finance

MSc in International Economy for the Development

Pass with Distinction

October 1986 - July 1991

Università Ca' Foscari – Venice, Italy

Industrial economy, finance, micro and macro economy, marketing, accounting, business law

BA in Business Administration

107/110

LANGUAGES

MOTHER TONGUE

ITALIAN

OTHER LANGUAGES

- Reading skills
 - Writing skills
 - Verbal skills
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- Reading skills
 - Writing skills
 - Verbal skills

ENGLISH, FRENCH, SPANISH

EXCELLENT

EXCELLENT

EXCELLENT

PORTUGUESE

GOOD

BASIC

BASIC

FOREIGN COUNTRIES EXPERIENCE

Russia

TACIS Bistro Facility, Pre Feasibility Study
Industrial conversion, environment

Slovenia

ERDF Interreg IIIC, Pre Feasibility Study
Urban planning capacity building

Hungary

ERDF Interreg IIIC, Pre Feasibility Study
Urban planning capacity building

Czech Republic

Phare Multi Country Transport Programme
Feasibility Study mission

Romania

Phare Programme, Institution building
Institution building, training project

Poland

Phare Programme – Project monitoring
Institution building, HR development

Morocco

Meda Programme – Feasibility study
Regional transport network integration

ADDITIONAL INFORMATION

Publications

2005 – Special Reports for the Zlin Region:
The Reform of Structural Funds
The Reform of EU State Aids to Private Firms
The Implementation of Structural Funds – Review of best practices
2005-2002
Agevolazioni & Incentivi (Monthly review) –Il Sole24Ore, Milano (Italy)
2004-2002
"Manuale delle Agevolazioni per le Imprese" – Il Sole 24Ore, Milano (Italy)
2003
"I Finanziamenti per la Ricerca" – Il Sole 24Ore, Milano (Italy)
2002
"Project Design " – Il Sole 24Ore, Milano (Italy)
2001
"L'Europa e le Imprese " – IlSole 24Ore, Milano (Italy)
1999
"Opportunità e finanziamenti per le imprese" – Confindustria, Rome (Italy)

PROFESSIONAL ACTIVITIES

2005-08 University of Udine – Visiting Professor
Project Design & Master EU-Mercosur
2007-08 Lisbon Monitoring Platform
Member
2000-08 Il Sole 24Ore Training Centre – Strategic Management,
Visiting Teacher
2000-08 Confindustria, Vocational Training Department
Visiting Teacher
1999-00 LUISS Management Spa, Post Graduate Business School
Visiting Teacher
1998 EU – World Bank, West Africa Joint Review Exercise,
Member of the EU delegation
1997 Francophone Africa Association
Private Sector Investments in Africa
Member of the EU delegation
1997 Global Coalition for Africa Meeting
Africa Private Sector Development
Member of the EU delegation
1996 EU PHARE Conference – Transports in Eastern Europe
Member of the Italian delegation
1996 EU First Ministerial Conference
Euro Mediterranean Partnership
Member of the Italian delegation

TRAINING COURSES

European Commission, DG VIII, 1997/1998
Management of the project cycle;
Economic and financial analysis of development projects
Structural adjustment policies; EDF Administrative Procedures
Université La Sorbonne, Paris, France, 1992 – Summer Session
University of San Diego, CA, USA, 1992/93 – International Economy
The Johns Hopkins University, Bologna Center, 1993 – Training on EMU